

Real Estate Bargains of Timely Interest

For Sale—Houses

Price, \$1,175.

Two 4-room bricks in southeast section, on street, no alley; rented at \$12 per month; will sell the two at the above figure if sold at once; easy terms.

Price, \$1,050.

N street southeast, a 6-room brick, rented at \$10 per month; will easily bring \$12 per month; accommodating terms.

Five 6-room bay-window press-brick modern houses in southeast section. A duplicate of these houses in the same row is renting for \$19.50 per month. We can sell these houses and show a 15% investment. They are well built, and, if inspected, will prove the best bargain ever offered. Will sell separately for \$2,250 each, or will sell at a lesser price as a whole. Accommodating terms can be arranged. Let us show you these properties. They are the best bargain on the market to-day. Owner leaving the city, cause of sacrifice. We have the property to suit you.

John F. Donohoe & Sons,
314 Pennsylvania Avenue Southeast.

\$4,250 \$4,250

For Homes or Investments.

Six rooms and tiled bath; hot-water heat; four of row sold, two for homes and two for investments.

3625 to 3635 Tenth St. N. W.

\$500 Cash.

Balance Easy Payments.

Thos. J. Donovan,
'Phone 7439. 802 F Street.



\$4,250

**ONLY
THREE
LEFT**



\$4,250

New Colonial Homes

144 to 162 Adams Street N. W.

On One of the Prettiest Streets in the Northwest.
First Street North of W.

ONLY \$300 CASH.

Hot Water Heat.

Six Rooms.

Wide Porches.

Lots 21x80.

Tiled Bath.



BALANCE MONTHLY.

Hardwood Finish.

Floors Oiled.

Large Yards.

Light Cellars.

Handsome Paper.

Come Out To-day
Open Every Day Until Dark.

\$4,250



**H. R. Howenstein
Company,**

1314 F Street N. W.

\$4,250



Quality Arrangement Location

Combined in a home the equal of which has never been offered.

Six large rooms, tiled bathroom, porcelain tub, hot-water heat, oak finish throughout, parquet floors, fine cabinet mantels, cemented cellar, stationary stone wash tubs, servants' toilet.

ARRANGEMENT.

The first floor contains parlor, reception hall, fine, large, light dining-room, butler's pantry, and kitchen. On the second floor there are three large bedrooms, fine large tiled bath, and three large clothes closets.

THE LOCATION

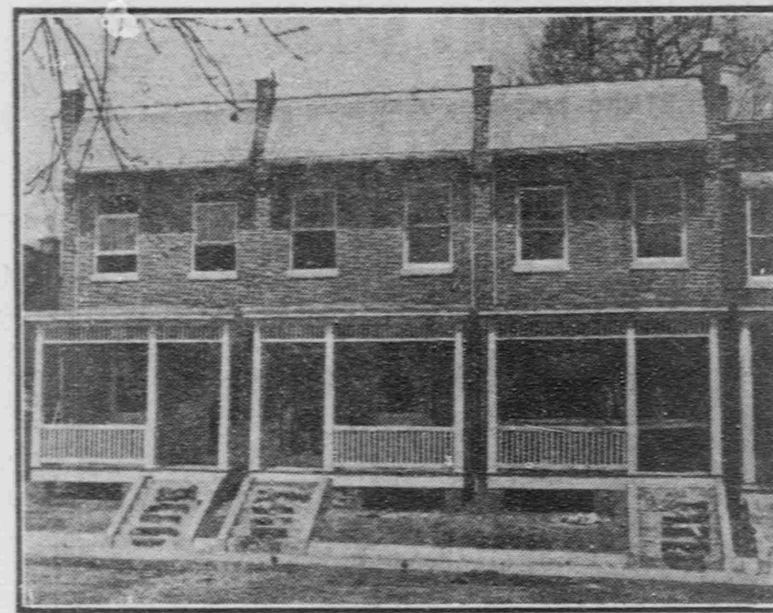
Is one of the best in the city; being on beautiful Washington Heights, where nothing but the finest homes have been built; and best of all, convenient to both car lines.

The Price Is Only \$5,750.

If you really want a home, let us show you this.

JOHN QUINN CO., Inc.
704 Thirteenth Street Northwest.

These New Six-room Houses Only \$3,950 Each.
OPEN TO-DAY.



NO BETTER BARGAINS FOR HOMES ON THE MARKET.

No. 625-627 Harvard Street N. W.

Built of the very best material, by day labor. Vestibules, cabinet mantels, hardwood finish on first floor; hot-water heat; convenient to cars.

Only \$3,950. Easy Terms.

WILCOX, HANE & CO., 1420 F Street N. W.
EXCLUSIVE AGENTS.

GATEWAY TO COAL FIELDS

Belington, W. Va., Holds Reins of Wholesale Trade.

Waits Business Revival to Plant New Industries Already Incubating.

Belington, W. Va., May 1.—During the past year, business in this town has been a little slack, owing to the general conditions of the country. This bustling little city of 2,500 people is situated in Tygart's Valley, one of the prettiest and most picturesque valleys in the State, and is surrounded by the richest soft coal field in the world. It is at the junction of the Coal and Coke Railroad, the Baltimore and Ohio Railroad, and the Western Maryland, and has the benefit of competitive rates from all points of the compass.

In addition to its natural scenery, it has an inexhaustible supply of natural gas and the city is furnished with mountain water, chemically pure, and has miles of paved streets and a first-class electric light plant.

A large handle factory is being erected and will make all kinds of handles. A new water company is being formed to take over the mountain stream, and will extend the lines.

The town has modern churches, national banks, good schools and newspapers. The railroads have recently constructed fine union passenger and freight depots. Many industries are in process of incubation, waiting for the general business conditions of the country to improve, so they can go forward to completion.

This is the gateway to the great soft coal field, that promises so much for this State, and is the geographical location for the distribution of merchandise throughout this whole region.

One thing that has been accomplished this year is the bringing of freight from Chicago in forty-one hours, which makes the Western producers meet the Eastern distributors more than half way. Wholesale houses are centering here, because of the facilities for distribution.

FREDERICK MOORE,
Secretary Belington Board of Trade.

Builds New Waterworks.

Cordele, Ga., May 1.—During the last twelve months \$50,000 has been expended in sewerage and waterworks, and nearly \$100,000 has been expended by county officials in a courthouse, jail, grounds, &c. Several substantial and modern business buildings have also been constructed.

The increase in taxable values is doubtless nearly \$50,000. A large fertilizer plant was constructed last year and a large paper mill is now being built.

R. L. WILSON,
President Citie Trust Company.

A Good Oil Center.

Huntington, W. Va., May 1.—At present all of our industries are operating and the chamber of commerce is negotiating with a large plant to cost \$300,000 and employ 500 to 600 people. In connection with the many manufacturing industries with which Huntington is endowed, the oil and gas production will be quite a factor. The local gas field is one of the richest in the country. Huntington will henceforth be a great pipe line center.

H. E. MATHEWS,
Secretary Chamber of Commerce.

PROUD OF ITS PROGRESS.

New Martinsville Increases Wholesale and Retail Trade.

New Martinsville, W. Va., May 1.—This town has held its own well during the business depression of the last year or so. Wholesale trade has had a substantial increase and retail trade has held its own. The smaller factories have done a satisfactory business, and the New Martinsville Glass Manufacturing Company has exceeded its best expectations in volume of business transacted in the new plant.

This town is on the Ohio River, the Ohio River division of the Baltimore and Ohio Railroad, and is connected with Central West Virginia by the Baltimore and Ohio Short Line. It is generally thought that it will be in the near future the shipping point for practically all the coal of Northern West Virginia.

In a speech in front of the courthouse a few years ago ex-Senator David B. Hill said New Martinsville was the brightest, cleanest, newest-looking town he had seen in the whole country.

W. CLARK,
Secretary Board of Trade.

SHOULD ADVERTISE SOUTH

Philadelphia Editor Shows Why It Will Pay.

Says West and Canadian Northwest Have Won Out by that Plan.

From the Philadelphia Saturday Evening Post.
Southerners are raising the slogan, Organize and Advertise. "Due to lack of intelligent exploitation," says one of these gentlemen, "the South is less understood and more misunderstood than any other region in the country."

From 1880 to 1900 the amount of farm land under cultivation in twelve old Southern States increased 23,000,000 acres, or 23 per cent. In the same years the amount of farm land under cultivation in six new Western States increased 58,000,000 acres, or 120 per cent.

Only 45 per cent of the farm land in the Southern group of States was under cultivation in 1900, against 80 per cent, for example, in Indiana, Illinois and Ohio, where the density of population is twice that of the South.

Since 1900 there has been a notable gain. Southern bank deposits increasing 140 per cent, against 110 per cent for the Middle West. That the South still suffers from lack of organized, energetic advertising, such as the new West enjoys, is, however, a growing conviction. With this idea, the Southern Commercial Congress, having headquarters at Washington, has been instituted. It believes that relatively few investors and settlers have reliable information of the opportunities, in the way of undeveloped resources, in the South than in any other section, and it purposes to remedy that condition.

We would hazard a guess that there are ten farmers in the Middle West, who are posted on Canadian wheat lands for every one who is informed concerning Southern agriculture; and we are quite persuaded that it pays communities, as well as individuals, to advertise.

DEVELOPS MINERAL SPRINGS

Missouri Town Prepares to Cure Sick Humanity.

How Excelsior Springs Is Making Use of Its Natural Resources.

Excelsior Springs, Mo., May 1.—Missouri, with the rest of the States, is keeping up with the times and especially a little resort known as Excelsior Springs, situated thirty-two miles west of Kansas City, on the Wabash Railroad. It has ten of the best mineral water springs in the world.

We have, in the last year, completed one of the finest hotels in the country, costing over \$300,000. It will be known as the New Elms. This is a native stone structure with 225 sleeping rooms, bath, and modern equipments.

We have erected fifteen two and three story business houses, with forty-two store rooms, in the last year. We have graded and constructed a macadam road from the city to the Chicago, Milwaukee and St. Paul Railroad, a distance of one and one-quarter miles, making in all about eleven and one-half miles of paved streets, about seventeen miles of granite sidewalks, thereby giving every one an opportunity to ride, drive, or walk, as they may feel disposed to do.

Our streets are flushed every day, alleys cleared and inspected by board of health and all litter of any description is daily hauled away, making a town free from disease germs.

We have in the last year erected a White City, an open air swimming pool, and a three-quarter-mile race track one-half mile from the city, with nice

streets leading to it. In September we will have a horse show and races.

We have in the last year erected about 43 cottages and residences, which means that we have increased our population about 1,000 during the year, making our population now about 6,500.

We have now in contemplation a rock road from Excelsior Springs, by way of Liberty, Mo., to Kansas City, Mo., a distance of thirty-two miles. Contracts have been signed and the project will be pushed forward to completion. Also ground is being cleared and Wales Lake being cleared and put into ready access to visitors for rowing and fishing and golf playing.

W. A. HIGBEE,
Secretary Commercial Club.

GIVES ATTENTION TO ROADS.

Jackson County, Tenn., Spends \$500,000 for 130 Miles of Them.

Jackson, Tenn., May 1.—Three railroad trunk lines entering the city give it ready facilities from all points of the compass, north, south, east, and west.

In addition to its commercial and business developments, there has recently been established by the State an experimental station and model farm in the western boundaries of the city.

By a special tax levy four high school buildings are in course of erection and are accessible from all points of the county.

In this connection we mention the macadamized roads radiating in every direction from Jackson to numerous points of the county. When the extension of these roads is completed this season one-half million dollars will mark the cost of the roads, from which the county will have over 130 miles of these roads.

Jackson, the county seat, has a population of about 20,000, and is a modern, up-to-date city, with miles of concrete walks and gravel streets, which are being gradually extended by districts.

The Merchants' Association is a wide-awake organization which covers the field of its commercial developments.

ROBERT S. FLETCHER,
Secretary Merchants' Association.

FINDS WEALTH IN TOBACCO

Apex, N. C., Becomes Rival of Durham and Raleigh.

Facts of Its Progress Tensely Described by Resident of the Town.

Apex, N. C., May 1.—Apex is in the central section of North Carolina, surrounded by a back country unexcelled. A peculiar soil composes its adjacent territory, from which the town draws its trade and its life. This soil produces the finest yellow plug tobacco wrappers.

Two or three years ago a tobacco market was established here for handling this product, and since that time the farmers and the business of the town and community have prospered largely by saving the farmers in the marketing of their product and by the gain to the business of the town in having this money kept at home. This product was marketed in Durham and Raleigh, each about twenty miles away.

What has been true of cotton has not been true of tobacco during the past year. Instead of being materially lower, it brought about as good prices as at any time in recent years.

The past year has been the best in the history of the town and country surrounding. The coming year promises to be still better.

Among local enterprises may be mentioned the reorganization and placing upon a surer footing by the business men and farmers of this section of the Apex Journal, a weekly paper which is doing its part toward the right kind of development; the organization of the Apex

Mule and Supply Company for the purpose of bringing into the community at a saving to farmers finer live stock; the building by them of a large brick building in Salem street for the accommodation of its business; the opening up and sale of about 100 additional building lots in the town by the Apex Land and Improvement Company; the commencement of a large brick store and office building by C. P. Sellers, of Apex, and J. B. Mason, of Durham; securing of \$20,000 with which to build a knitting mill, to be organized in a few days; the sale of the Apex Canning Company, which has been idle for several years, to parties who will reorganize and operate it for canning fruit and vegetables; the improvement by the town authorities of its streets and sidewalks; the enlargement of the lumber business of W. Z. Atkinson, and a number of new residences that have been built in different sections of Apex and a number more that are projected.

The new \$200 public school building was opened with the beginning of the past school year, and the best school year Apex ever had has just been brought to a close. A Presbyterian church has been organized and an edifice will be built during the coming year.

L. S. OLIVE,
President Land and Improvement Company.

DELIGHTFUL PLACE TO LIVE

Virginia Town Where Summer Nights Are Cool.

Facts Given About Its Growth During the Past Three Years.

Waynesboro, Va., May 1.—To many people of the North, and even to the average Washingtonian, "Down South" means going to a warmer climate, all very well in winter, but a thing to be avoided in summer, unless urged by business. And this without much distinction as to the place or distance. If these people could see as much of the Shenandoah Valley, especially of the portion around Waynesboro, as I have, they would understand why I should choose it above all other places for a summer as well as a year-round home. Its altitude gives coolness and nights that usually call for blankets, while the geographical position exempts it from the days and weeks of bleak weather that annoys the popular New England resorts, the Maine woods, and the Adirondacks.

As to the material progress and advantages, the town has gone ahead rapidly in the past three years with a steady, healthful growth. Many handsome residences have been built, costing from \$3,000 to \$10,000; a well equipped back building has gone up and a second bank added to help care for the town's increasing business; a commodious railroad station, a \$10,000 public school building, a town house, a good hotel, a power house, an ice plant, granite pavements, and numerous stores and warehouses also figure among the new growth.

The town has a widely known military school that cares for about 100 cadets; a girls' seminary will open in the fall, and there is a good water system, an electric light plant, and a local paper. In the past three years property has advanced about 25 per cent and the summer visitors have multiplied from 200 or 300 to nearly three times that number.

FRANK H. SWEET.

RAILROAD BRINGS PROGRESS

Jobbing Trade at Neosho Takes on New Activity.

Strawberry Crop Adds to Material Resources of a Growing City.

Neosho, Mo., May 1.—The completion of the Missouri and North Arkansas Railroad into our city from Helena, Ark., during the past year has added greatly to our shipping facilities, making tributary an entire new country to our wholesale and jobbing interest and giving an incentive for greater effort on their part.

The Neosho Wholesale Grocery Company has erected a new \$20,000 wholesale house to take care of this increased trade. Our jobbing hardware men have put on additional salesmen to cover this new territory. Several new towns have sprung up along this railroad in Southwest Missouri that have grown from the wheat fields of a year ago to a population of 200 to 500 people.

Improvements and betterments along the "Frisco" and Kansas City Southern railroads, the other two roads entering Neosho, have added to our prosperity. The Granby Mining and Smelting Company is doing extensive development work on its property six miles east of Neosho, which when completed will add greatly to the output of lead and zinc.

The prospects for a big yield of strawberries during the month of May adds to our business confidence. This crop, averaging 300 carloads per annum from the county, brings returns of \$250,000 annually. This amount of money being brought into our community during the months of June and July is very perceptible in our bank deposits. These two months are generally the quietest, occurring as they do between the spring and fall returns from the agricultural district.

The canning factory is being enlarged so that it can take care of the surplus stock of berries in addition to its regular line of vegetables.

Prospects for all crops are good, and our people are generally confident and feel that the year will be prosperous.

LEE D. BELL,
Secretary Commercial Club.

PROHIBITION PAYS HERE.

Anniston, Ala., Thrives on Money Saved by Steady Habits.

Anniston, Ala., May 1.—Anniston has 30,000 square yards of bitulithic street paving, 15 miles of cement sidewalks, and 3 miles of sewers.

Within the past year the Lee Foundry Corporation has been organized and is now manufacturing cast-iron window weights, being the only plant of this kind in the South.

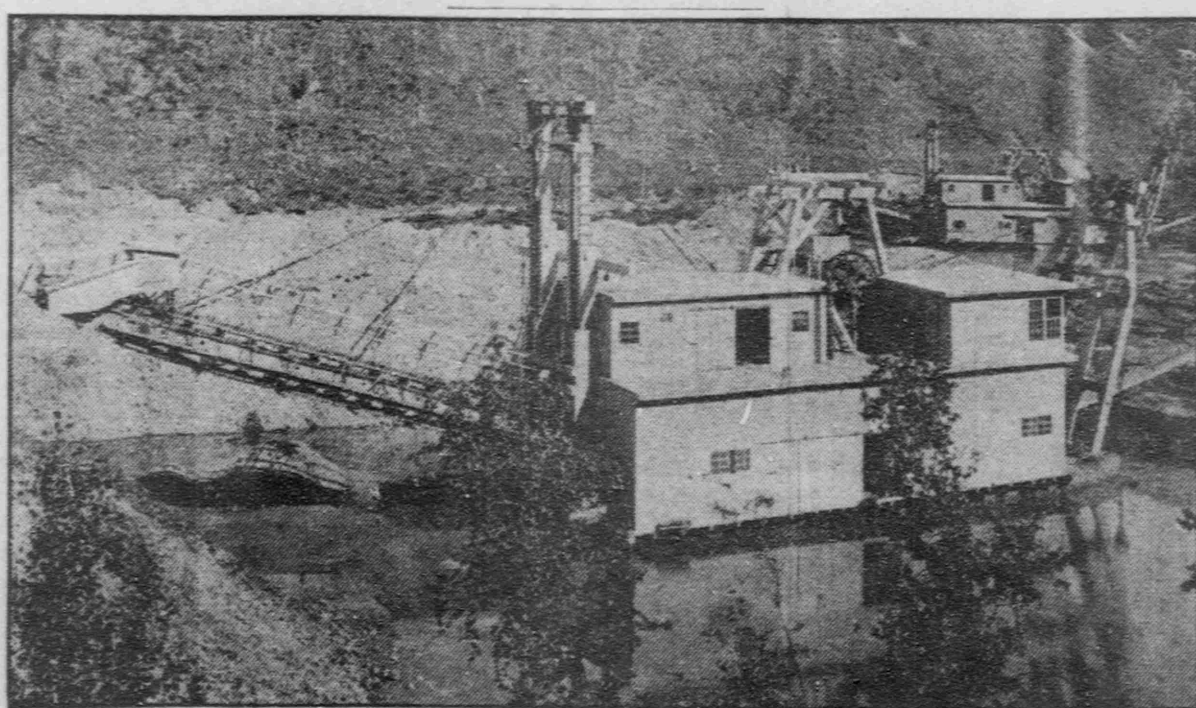
The Union Foundry Company has enlarged its equipment and increased its production by 50 per cent.

The Central Foundry Company, with headquarters in New York, recently had its plant destroyed by fire, but will have a new and enlarged plant rebuilt by May 3, ready for operation.

Anniston has had prohibition since January 1, 1908, and under an impartial and strict enforcement of the law has weathered the recent financial panic more successfully and is now on a better footing than many surrounding cities.

V. L. POWELL,
Secretary Chamber of Commerce.

MODERN DREDGE AT WORK IN ALASKA.



Machine of the Guggen heims in operation on Carmack's Dominion Creek claim.

Copyright by F. H. Nowell.